



## September 2006 Newsletter

### ***Manufacturer's Roundtable promotes business progress...***

The Devils Lake Manufacturer's Roundtable continues to grow with over fourteen area businesses represented at the table! The *Manufacturer's* Roundtable is a bit of a misnomer, as the group actually includes manufactures, entrepreneurs and others looking for additional ideas. The May meeting included a presentation by Tamara Anderson from Eide Bailly Dale Carnegie Training who spoke on "How to Coach Employees to Maximum Achievement." During the August meeting, we heard from Joan Deal and Jeff Lockhart from SimmonsFlint Communications on "Effective Marketing Strategies for Trade Shows." The roundtable meets on a quarterly basis and new members are always welcome.

### ***Devils Lake Region Partnership***

FDL is one of four members of the DLRP. Together, Cavalier County, Towner County, the City of Rolla and Forward Devils Lake work at promoting the region as a place to become home for start-up and expanding businesses.

- The partnership will be attending the American Contract Manufacturer's Show in Minneapolis October 11-12. If you are located in or near the cities and wish to visit with us in person regarding relocating back to North Dakota, wish to share a potential opportunity for us or just wish to visit, contact me and I'll arrange a meeting!
- The partnership will also be attending the ND Department of Commerce event entitled "Experience North Dakota" November 18 in St. Paul. This event has a focus of recruiting workforce back to North Dakota. This is a wonderful opportunity for any type of business to share its job openings with our alumni based workforce!
- Senator Byron Dorgan will host a visit in Langdon with the Devils Lake Region Economic Development Partnership. He will be at the Langdon Research Extension Center on **Saturday, September 23 at 3 p.m.** In addition to local development boards, local leaders from the four county commissions, area city councils, and local legislators have been invited to join him for a comprehensive look at activities and projects in the region.

### ***Intern Program***

Forward Devils Lake sponsored five interns for the summer and assisted in placing a total of six within the community. The intern program has wrapped up for the summer and the results are in... It was another successful year with some businesses already indicating continued interest for next year!

### ***Action Summit***

The partnership is participating as a financial sponsor of the Small Town Success Conference to occur on Wednesday October 18 featuring Jack Schultz the author of *Boomtown USA: The 7 ½ Keys to Big Success in Small Towns* as a speaker at Lake Region State College. Lunch will be provided by the Devils Lake Chamber of Commerce and in the afternoon, there will be a joint meeting of the respective boards of the Devils Lake Region Partnership. Register online at [www.lrsc.nodak.edu](http://www.lrsc.nodak.edu) or call 1-800-443-1313 Ext. 578

### ***Forward Devils Lake Mini-Grant Fund***

A portion of the funds allocated by the FDL Board is termed “mini-grants.” These funds are usually a small grant used for business development. This could be market development, studies, patent work etc. The funds are provided on a 50/50 match basis. Applications are available at the FDL office.

### ***Business Development***

Forward Devils Lake recently sold the building commonly referred to as the “Keating’s Building” to K&M Properties of Devils Lake. A unique aspect to this sale is that it was also the first Renaissance Zone project to be approved in Devils Lake. We wish them much success with this location!

Notice of available buildings and building sites are also a needed asset for FDL. If you know of available properties, please pass along the information so we may refer clients to that property.

### ***Membership Renewals***

Thank you to the following that have recently renewed or began your membership investment in Forward Devils Lake!

*Devils Lake Glass and Paint*  
*Dale Dinger*  
*Jerome Wholesale, Inc.*  
*Gilbertson Funeral Home*  
*Ray Horne*  
*Northern Plains Railroad*  
*Summers Mfg. Co.*  
*Charles Soderstrom*

*Fred and Judy Bott*  
*Western State Bank*  
*Target Roofing*  
*Ramsey Bank*  
*Hoiberg’s Office Supply*  
*Hesch’s Inc.*  
*Lake Region Lutheran Home*  
*Klemetsrud Plumbing and Heating*

*Lake Region Grain Coop*  
*I.F. Lafleur and Son*  
*Otter Tail Power*  
*Lake Region State College*  
*Wally’s Supermarket*  
*NDTC*  
*Willow Berry Lane*

If you are not yet a member, consider what your investment provides the community...

- **BUSINESS RETENTION & EXPANSION**-working with existing community businesses to help them succeed and grow!
- **ATTRACTING NEW BUSINESS**-continually working to find new companies interested in expanding or relocating to our community!
- **Mini-Grant program**-funding program to assist businesses as they develop new products or other improvements!
- **Lake Region Growth Fund**-funded by sales tax collected by the City... available to new and existing businesses for business development!
- **Devils Lake Industrial Park**-prime acreage within city limits with all infrastructure in place ready for expanding or new firms!
- **FORWARD DEVILS LAKE WORKS WITH & SUPPORTS:**
  - Devils Lake Regional Partnership
  - Small Business Development Center
  - Service Corps of Retired Executives (SCORE)
  - Manufacturer's Roundtable
  - North Central Regional Planning Council
  - Lake Region State College
  - Dakota Certified Development Corporation
  - Job Service of North Dakota
  - ND Department of Commerce
  - Devils Lake Chamber of Commerce
  - Greater North Dakota Chamber of Commerce

**When YOU join *Forward Devils Lake*  
YOU are helping our community & region GROW!**

**Annual Membership Rates:**

Large Business Membership	\$500
Medium Business Membership	\$300
Small Business Membership	\$100
Individual Membership	\$ 25

Forward Devils Lake board meetings are open to the public and typically meet the last Friday of every month at the White House Café at 12:00 noon. Board member terms run for three years with turnover occurring each year. If you have an interest in serving on this board, please convey that interest to an existing board member or contact the FDL office at 662-4933.

*Forward Devils Lake Board Members*

*Richard Volk Chairman  
Doug Mohr Vice President  
Tim Greene Secretary  
Michael Connor Treasurer  
Arne Berg  
Dick Johnson  
Barry Gage  
Fran Leiphon  
Wade Schwan*

*Dave Dirks  
Jay Klemetsrud  
Guy DeSautel  
Kyle Blanchfield  
Jim Helgeson  
Paul Gutschmidt  
Rodger Haugen  
Gary Lochow*

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